# COMPANY PROFILE

**ELIGHTUP CO., LTD** 

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#### WELCOME TO ELIGHTUP

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### Part 1

## **General Information**



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COMPANY INFORMATION



eLightUp is a company operating in website design & development, providing technology solutions for websites and business management software.

With more than 10 years of experience in the technology, we have been working with many domestic and international partners, including large and prestigious companies and organizations such as UNESCO, FPT, Viettel, Ministry of Health, MB Securities,... or small and medium-sized enterprises such as VNLife, Sapo, Teko, Karavan, Duoc Vuong, Bao Lam Watch, TF1 Auto,...

Along with a cohort of professional personnel with long experience and regularly updated with new technology, we are committed to providing customers with: quality products and perfect services.

Please contact and cooperate with us!



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#### **ELIGHTUP COMPANY LIMITED**

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Part 2

# **Products Services**



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**PRODUCTS – SERVICES** 

### **Meta Box**

Is a toolkit for developers, web designers and all users who want to build and develop websites quickly and easily. Meta Box was created and developed since 2010.



### 700.000+ **Websites**

- Globally used 4.9/5 ★

#### The superiority and difference of Meta Box:

- Friendly to all types of users
- Great customization ability, meeting all customer needs
- ► Highly integrated, can be easily combined with other website building tools
- Takes up little space, does not affect website speed

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#### **Prominent features:**

- Easy to use with intuitive user interface, users don't even need to use coding
- Supporting almost any type of data users need ▶ Including more than 30 extensions, meeting all
  - data management needs for website developers.



Slim SEO

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**Effective SEO Toolkit For WordPress** 

Slim SEO is a toolkit to help you solve all SEO tasks for your website in the easiest way. This toolkit simplifies all highly technical SEO tasks by automating them and preconfiguring settings to meet SEO requirements. Slim SEO is very suitable for users who prefer simplicity, neatness, automation, or do not have too much knowledge about SEO.

### **Prominent features:**

- Easy to use: Just install and use right away. All SEO optimization work is done automatically without any extra operations
- Super light, super fast and full of essential SEO features such as: optimize meta tags, automatically generate schema, automatically generate sitemap,...

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### GretaThemes

It is a ready-made website interface with a sophisticated, modern, and easy-to-use style for those who want to create a website. These designs are regularly updated and applied the latest trends in the field of website design.



#### **Prominent features:**

- Various designs, many themes
- All interfaces are in accordance with international standards of design and engineering
- ▶ Standard SEO: The pre-designed interfaces are all optimized according to SEO standards so that the website has the best SEO score
- Light, fast
- Easy to install, easy to use, easy to customize, making it easy for users to create a website, saving both time and money
- Beautiful display on all types of screens and devices (responsive)

**Target customers** 

12.000+

**Trusted Customers** 

+ Enterprises and individuals who need to build a website/blog... + Developers







#### **Target customers:**

- + Website Administrators
- + Website owners and business owners
- + Developers



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### **CRM software**

Is a software and also an optimal solution to help manage and take care of customers more effectively, helping to optimize the operation and business of enterprises.



TitanWeb provides platforms and solutions to help small and mediumsized businesses in Vietnam take advantage of online tools to promote brands and products, approach as well as manage and care for customers more easily.

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**PRODUCTS – SERVICES** 



### **Prominent features:**



#### **Customer Information Management:**

Managing and storing personal or business customer information easily.

Segmenting by customer source to measure the effectiveness of marketing channels.



#### **Order Status Management:**

Tracking order information and order progress in detail in each stage. Summarizing the revenue and report by person in charge of orders.



#### **Smart Filter:**

Filtering customer information, orders by source, time, status, ... making tracking information quick and easy.



#### **Statistical report:**

Tracking the number of customers, orders by month, year.

Monitoring the revenue, the effectiveness of marketing channels and the performance of sales staff

#### Authorization:

Dividing customers and orders for each staff member.

Preparing statistical reports, evaluate the performance of each person.

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#### **Notification system:**

Notifying management when order status is updated. Reminding staff when it is due to perform the work of each order.



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### Why do customers choose eLightup's CRM?

Easy to use, easy to understand, neat and logical operation: no need to train staff on how to use the CRM system, no need to read documents and no mess when using.

Regular feature updates: the software is constantly updated with features that are suitable and match the business of each enterprise.

Affordability: Without having to spend tens of millions of dong just to buy a CRM and then give it up, CRM provides you with packages that suit your needs and are not wasted.

**Our customers are** companies operating in the following fields:

- Construction
- Architecture
- Interior design
- Insurance agent Oriental
- medicine clinic Spa
- Recruitment
- Translation
- Law...









### **Typical customers:**

- oyal v Landscape contractors







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RODUCTS – SERVICE

02.

### Website Design Service

eLightUp provides website design and construction services that suit the personality and usage needs of each brand and business.

#### Featured products:

- Website to introduce
  Landing page
- News site, portal
- E-commerce website
- Educational website







• Website to introduce company, products and services •

### **Prominent Features**



#### **For E-commerce Websites:**

- Managing and posting products with information, images, and videos
- Managing and posting products with information, images, videos Online shopping features such as shopping cart, payment
- Integrating payment gateways such as VNPay, Payoo, and Momo e-wallet to allow customers to buy products through Paypal, credit card or bank account
- Managing customer accounts
- Agent and collaborator management system; offering them preferential prices, discounts and discount codes
- Affiliate system for collaborators to receive commissions for referring other members
- Reward points system for customers
- Customer management, evaluation and classification system; integration with other CRM systems
- Integrating with warehouse management software, ERP
- Importing and Exporting Excel Data

#### For Education Websites:

- > Introducing study programs, courses, classes with full information such as tuition fees, training time, training content, ...
- The feature to get information of parents, students and connecting to CRM systems to take care of them through telesale systems in a better way
- Online registration system, making it easy for students to register Online quizzes and mock tests
- Creating contests, online voting and lucky mini games; Connect contests, mini games with Facebook to spread through social networks
- Tool to build landing page, serving marketing campaigns from time to time





### Why do customers choose eLightup?

Design suitable for industries, ideas, strategies and stick to the brand identity of the business. Products meet international standards of design and engineering:

- SEO standard website
- ► High security
- Fast page loading speed, easy navigation
- Optimizing user experience and running smoothly on mobile
- Professional technical team
- Enthusiastic and dedicated support

Friendly interface, suitable layout, easy administration

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### Website design packages



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### Website design templates

eLightup will advise and offer designs that best suit the needs of each customer.

Advantages: low cost and fast implementation time. **Disadvantages:** a restriction on interface

customization.

Suitable for customers with limited budget and not too complicated needs.

experience.

option.

Suitable for customers with special requirements for website design or features.



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For customers having a desire to design a website that is unique and not duplicated with other websites available on the market, eLightUp offers a website design package on request, ensuring the aesthetics as well as the unique experiences and features and properly expressing their brand personality.

Advantages: beautiful design, following the requirements and brand style; Optimizing every little detail for the best

**Disadvantages:** higher cost and longer implementation time than Website design according to available templates

### **Typical customers**

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### **Target customer groups**

Our customers are companies and organizations operating in the following fields:

#### **E-commerce:**

- Pharmaceutical distribution
- Distribution of household goods
- ▶ Retail of drugs, functional foods, oriental medicine
- Distribution and retail of products and services Retail of
- Imported cars

#### **Education:**

- Private schools, international schools (grade 1-2-3)
- Education systems of FPT
- Universities, colleges, vocational schools
- English training centers

#### **Other industry groups:**

- Architectural design
- Law

- Oriental/Western medicine clinic
- Industrial fields (electromechanical, environmental, ...)
- Technology company
- Communication, marketing
- Import and Export